

Institute of Organic Training & Advice

Services offered by IOTA accredited Advisers

	Stephen Briggs	Geoff Burke	Richard Collyer	John Dalby	Gerard Dinnage	Roger Hitchings	Phil Hitchman	Gary Lightfoot	Mark Measures	Stephen Merritt
<u>Organic Services offered</u>										
Technical advice	√	√	√		√	√	√	√	√	
Financial planning/business management	√	√						√	√	
Marketing advice	√	√								√
Food processing advice										√
Conversion planning: technical	√	√	√		√	√	√	√	√	√
Conversion planning: financial	√	√						√	√	
Training	√		√			√	√		√	
Direct marketing										
Organic Certification systems	√									
<u>Areas of Expertise</u>										
Arable	√				√		√		√	
Horticulture/ Fruit			√			√				√
Beef / Sheep	√	√	√		√		√	√	√	√
Dairy							√	√	√	
Pigs										√
Poultry					√					√

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<i>(page 2)</i>	Stephen Briggs	Geoff Burke	Richard Collyer	John Dalby	Gerard Dinnage	Roger Hitchings	Phil Hitchman	Gary Lightfoot	Mark Measures	Stephen Merritt
Grassland	√	√	√		√		√	√	√	
Composting	√		√		√	√				
Manure management	√		√		√		√		√	
Soil management/ Fertility	√		√			√	√		√	
Animal nutrition (species specific)										
Wildlife/ Nature conservation	√*		√						√	
Environmental management	√									
Conversion planning: technical	√	√	√		√	√	√	√	√	√
Conversion planning: financial	√	√						√	√	
Financial planning/business management	√	√						√	√	
Marketing	√(1)	√								√
Food processing										
Protected cropping						√				
Environmental grant applications								√		
Poultry slaughtering/processing										√
Organic Standards										

* = provisional
(1) = wholesale

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**Mike
Tame** **Iain
Tolhurst** **Ben
Wightman**

Organic Services offered

Technical advice √ √ √

**Financial planning/business
management** √ √

Marketing advice √

Food processing advice

Conversion planning: technical √ √ √

Conversion planning: financial √ √

Training √

Direct marketing

Organic Certification systems

Areas of Expertise

Arable

Horticulture/ Fruit √

Beef / Sheep √ √

Dairy √ √

Pigs

Poultry

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<i>(page 4)</i>	Mike Tame	Iain Tolhurst	Ben Wightman
Grassland	√		√
Composting		√	
Manure management	√	√	
Soil management/ Fertility		√	
Animal nutrition (species specific)	√(1)		
Wildlife/ Nature conservation		√	
Environmental management		√	
Conversion planning: technical	√	√	√
Conversion planning: financial			√
Financial planning/business management			√
Marketing			
Food processing			
Protected cropping			
Environmental grant applications			
Poultry slaughtering/processing			
Organic Standards		√	

(1) = ruminants